

# Contents

## features

- 18 Australia's top 20 wine companies
- 38 New Zealand's top 5 wine companies
- 55 Training and trellising
- 78 Bottling and labelling
- 86 IT and website design

## news

- 6 My View: Richard Smart
- 7 Coles tells small wineries to 'work with us'
- 8 Industry stalwart leaves lasting contribution
- 10 McLaren Vale tackles climate change
- 12 Conference delegates get taste of future
- 14 New Zealand vintage wrap
- 16 Regional Roundup: Tasmania
- 18 Top 20 Australian wine companies
- 38 Top 5 New Zealand wine companies

## grapegrowing

- 49 Australians explore Vinitech
- 51 Comparing vineyard management styles
- 54 Best vineyard sites essential for quality
- 55 Managing yield and ripeness with trellising

## winemaking

- 62 Cullen Wines experiments with ovum barrel
- 64 Ask the AWRI: Brett, Part 2
- 67 White wine phenolics – friend or foe?
- 68 Pioneering wine family is quiet achiever
- 71 Wine scientist to explore 'cold soak'
- 72 Vine to bottle: sustainability at Yalumba
- 74 Winemaker in Profile: Peter Dredge

## sales & marketing

- 75 US on-premise wine choices
- 77 Label Q&A: St Leonards
- 78 Wine label redesigns: what to consider
- 80 Small wineries favour digital printing

## business & technology

- 83 South Africa – adapt and innovate
- 84 Appointments and accolades
- 85 Wine Aust offers partnership opportunities
- 87 Luxury wines enjoy growth in Asia



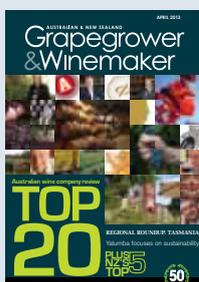
8



45



71



## cover

The top 20 Australian wine companies review along with the top 5 NZ is our cover feature this month.

## regulars

- 5 on the grapevine
- 49 grapegrowing
- 62 winemaking
- 88 export snapshot
- 89 looking forward
- 90 marketplace classifieds