



8



40



64

regulars

- 5 on the grapevine
- 6 my view
- 36 grapegrowing
- 55 winemaking
- 81 australian wine business
- 86 export market snapshot
- 89 marketplace classifieds

news

- 7 Wine gets the smoke treatment
- 8 Domestic blitz begins
- 11 News in brief
- 12 Nine days, three continents: one message

top 20 australian wine companies

- 13 Big brands with big opinions

grapegrowing

- 36 Crush begins as losses keep growing
- 37 Resistance of rootstocks depends on nematode populations
- 40 Mothball mistake?
- 43 Phylloxera threat remains as exclusion zones surveyed
- 44 Winery wastewater linked to delayed germination
- 45 In brief
- 46 New variety puts down roots in Adelaide Hills

transport and freight

- 47 Technology traces path from vine to wine

insurance

- 52 Reddaway: A few small business insurance pitfalls to ponder
- 53 Get what you can and manage your risk

winemaking

- 55 Flavoured wine market pursues novice drinkers
- 58 Research: Developing fruit driven wine styles
- 64 Little Micro packs a big punch

materials handling

- 66 Automated data collection boosts stock management
- 68 Cool option in new building material

bottling and packaging

- 70 Croxsons moves to Melbourne
- 72 Celebrating 10 years of screwcaps in NZ
- 76 Big bottle idea Handpicked
- 77 The power of packaging
- 81 Q&A Label Design: Bourgeoisie

australian wine business

- 81 Jeni Port: The art of criticism
- 82 Appointments and accolades
- 83 Succession is a journey not an event

COVER: The front cover image includes just a few of the brands from well-known Australian wine companies who feature in our annual Top 20 report.