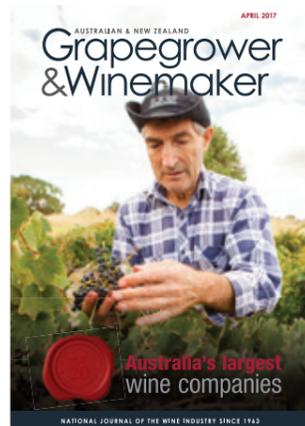


■ features

- 15 Australia's TOP 20 wineries
- 41 New Zealand's largest wineries
- 65 Trellising



COVER

Calabria Family Wines has made its first appearance on the TOP 20 list of Australian wineries, ranked by sales revenue. Despite leading such a large company, Bill Calabria isn't afraid to roll up his sleeves and help with the picking.

■ news

- From the editor.....7
What's legal and what's illegal?
- On the grapevine8
- Movers & Shakers..... 10
- Regional roundup 12
- Letters to the editor..... 13
- Special report: Australia's largest wine companies..... 15



- 16 Recovery mode..... 16
- Top producer rankings25
- NZ: Towards \$2 billion by 2020 41

■ regulars

- 6 What's online
- 45  R&D at Work
- 71 Vinehealth Australia
- 88 Ask the AWRI
- 97 Calendar
- 98 Marketplace classifieds

■ grapegrowing

- Trellis and end-post assemblies:49
Alternatives to CCA and Creosote
- Revisiting vineyard scale54



- 57 Addressing a weed that keeps bouncing back57
- Where there's smoke.....58



■ grapegrowing

- Emerging trend: Single-vineyard wines60
- Young Gun: Andy Clarke62
Andy's advice: Work hard. Travel. Ask a lot of questions.
- National win for SA grapegrowers64
- Developments in vineyard mechanisation and precision management65

62

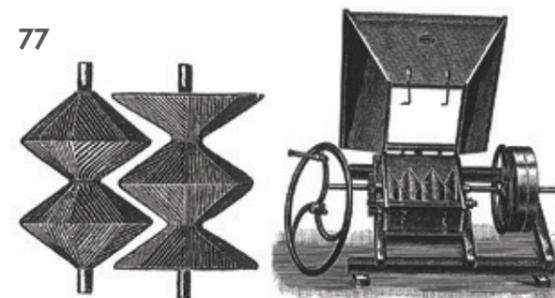


More knowledge helps battle grapevine trunk disease76

■ winemaking

- Gentle or intense grape crushing?.....77

77



Simon Nordestgaard reports on the evolution of grape crushing equipment and some of the new crushers being proposed

- Problem wines we've recently seen...86

Greg Howell reports on some of the issues his laboratories have seen – and the solutions that were available

- Ask the AWRI: Adding water to high sugar must.....88

■ business & technology

- Home run for Seabrook Wines90



Looking to minimising risk, and boosted by sine good timing, Hamish Seabrook has successfully created a Barossa home for his family wine brand

- Science of increasing sales and profit: Part Two.....92

- Yalumba launches \$350 'super claret' 94

AUSTRALIAN & NEW ZEALAND Grapegrower & Winemaker

PUBLISHER AND CHIEF EXECUTIVE
Hartley Higgins

GENERAL MANAGER
Elizabeth Bouzoudis

EDITOR
Nathan Gogoll
editor@grapeandwine.com.au

EDITORIAL ADVISORY BOARD
Denis Gastin, Dr Steve Goodman, Dr Terry Lee, Paul van der Lee, Bob Campbell MW, Prof Dennis Taylor, Mary Retallack and Corrina Wright

EDITORIAL
journalist@winetitles.com.au

ADVERTISING SALES
Nicole Evans
sales@grapeandwine.com.au

PRODUCTION
Simon Miles

CIRCULATION:
Emilie Francis
subs@winetitles.com.au

WINETITLES MEDIA
ABN 85 085 551 980
630 Regency Road, Broadview, South Australia 5083
Phone: (08) 8369 9500 Fax: (08) 8369 9501
info@winetitles.com.au www.winetitles.com.au
@Grape_and_Wine

Printing by Lane Print Group, Adelaide
© Contents copyright Winetitles Media 2014. All Rights Reserved.
Print Post Approved PP535806/0019
Articles published in this issue of *Grapegrower & Winemaker* may also appear in full or as extracts on our website.
Cover price \$8.25 (inc. GST)

SUBSCRIPTION PRICES
Australia:
1 year (12 issues) \$79.95 (inc. GST)
2 years (24 issues) \$150 (inc. GST)

New Zealand, Asia & Pacific:
1 year (12 issues) \$114 (AUD)
2 years (24 issues) \$217 (AUD)

All other countries:
1 year (12 issues) \$190 (AUD)
2 years (24 issues) \$349 (AUD)

Students (Aus only):
1 year (12 issues) \$66 (inc. GST)