

The cover

An in-house bottling facility can save costs and improve quality.

Features

- 18 Winter vineyard management: How best to deal with cordon decline
- 44 Building a business through bottling
- 72 Outsourcing a winery marketing plan

News

- 5 From the editor
- Australian wine exports setting new records
- 12 Movers & Shakers
- 14 On the Grapevine
- 14 International briefs

Grapegrowing

- 22 Unknown planting material a risky business
- 26 Satellite imagery and Al software to monitor vineyard health
- 28 Explaining links between sustainability and business resilience
- 34 Quality over quantity: low





REGULARS

- 6 What's online
- Say that again
- 7 Winetitles Insights
- 37 R&D at work
- 53 Australian Winegrower
- 70 Ask the AWRI
- 81 Looking back
- 81 Calendar
- 82 Marketplace classifieds

Winemaking

- 49 MAAN meets wine: Success story - Anthony Neilson
- 56 The benefits of winery benchmarking

Business & Technology

- 64 Trade threat to US wine
- 67 Benefits for Australian wine in US-China trade dispute
- 68 Future opportunity: wine education to grow exports to India
- 70 Trade mark terms: controlling your wine brand when licensing

Sales & Marketing

76 Old King Cabernet



