

### The cover

Yalumba's
Angaston winery
in South Australia.
Installation of solar
panels has helped
the facility reduce
energy usage and
costs. See more
from page 46

#### **Features**

- 20 Tips for managing post-harvest vines
- 43 How to reduce power costs for wineries
- **49** Mixing it up: Co-fermentation and field blending

#### **News**

- **5** From the editor
- 8 My view: WISA's Matthew Moate
- **10** New campaign for Australian wine tourism
- 15 International briefs
- 16 Movers & Shakers
- 18 On the Grapevine

#### Grapegrowing

- To be or not to be... certified organics
- 27 After hours irrigation to lower vineyard temps
- 30 Seasonal events test German cool climate Riesling growers





### Winemaking

- 46 Sourcing power through solar
- 52 Some good news about water and wine
- 54 Draft alcohol strategy 'falling short': Comment by WFA's Tony Battaglene
- **56** Young Gun: Rudimentary Wines' David McKenna

# **Business & Technology**

- 66 Registration rights for exporters to the UK and Europe
- **69** Equipping winemakers with the tools of success: gas management and membrane technology
- **72** Capping it all off: corks and capsules

# **Sales & Marketing**

- 74 Customer numbers add up to profit: sales figures for cellar doors
- **76** Is a redesign needed for your wine brand?

## Regulars

- 6 What's online
- 6 Say that again
- 7 Winetitles Insights
- 34 Ask the AWRI
- 38 Vinehealth Australia
- **58** Testing Times
- 81 Looking back
- 81 Calendar
- 82 Marketplace classifieds

