

2017

THE AUSTRALIAN AND NEW ZEALAND
WINE INDUSTRY
DIRECTORY

ARE YOU LISTED in the grape & wine industry's leading reference publication?
Gain maximum exposure with your **FREE** listing in the *Wine Industry Directory*.

THERE IS NO CHARGE FOR THIS LISTING.

To be included please return completed form to Winetitles Media or SUBMIT LISTING DETAILS ONLINE @

www.winetitles.com.au/wid/new

If a question is not applicable, or you do not wish to answer, leave it blank. Please note that some or all of this information may also be made available on disk to third parties. To view our privacy policy please visit www.winetitles.com.au/privacy

We look forward to receiving your listing details.

Winery/Grower Trading Name

Year established

Former name

Company name

ABN

Head Office or Postal Contact Details

Contact details you wish listed are for

Head Office OR Postal

Address

Winery, Cellar Door or Vineyard Contact Details

Contact details you wish listed are for

Winery OR Cellar Door OR Vineyard

Address

Telephone

Telephone

Fax

Fax

Email

Email

Website address

Facebook <http://www.facebook.com/>

Twitter@

No thanks, I do not wish my contact details published on Electronic/Disk copies of the Directory

No thanks, please do not add me to the Winetitles Media mailing list

Organisations (This information will not be published in the Directory)

Please list the industry associations (local, state and national) that you are currently a member of:

Personnel (please provide correct title if differs from title indicated below)

Chief Executive(s)

Winemaker(s)

Assistant Winemaker(s)

Viticulturist(s)

Vineyard Manager(s)

Production Manager(s)

Marketing

Other Personnel (specify title)

National Vineyard Database

Complete this section if you OWN or LEASE vineyards.

We would appreciate you taking the time to complete this section, as your input provides statistical data vital to the industry.

Please note that your detailed vineyard data (hectares per variety) will contribute to the National Vineyard Database only and will not be published. The following sample outlines the total of what will be published with your listing:

GI Zone: Hunter Valley *GI Region:* Hunter *Vineyards:* Hunter, 30 ha
Varieties grown: Cabernet Sauvignon, Chardonnay, Merlot, Semillon, Shiraz, Verdelho

All Vineyards – Current (includes new plantings)

Please provide Geographical Indication (GI), Varieties and hectares for **ALL** vineyards you own or lease which are under vine

VIEW GI list @ www.winetitles.com.au/statistics/gic.asp

Not enough room? Already have an electronic record of your vineyard details? Simply email to wid@winetitles.com.au

GI Zone (eg Hunter Valley)	GI Region (eg Hunter)	GI Subregion (eg Broke Fordwich)	Variety (eg Verdelho)	Hectares under vine (eg 28 ha)

NEW PLANTINGS (since January 2016)

Please provide GI, Varieties and hectares for new plantings since January 2016 for **ALL** vineyards you own or lease which are under vine

GI Zone (eg Hunter Valley)	GI Region (eg Hunter)	GI Subregion (eg Broke Fordwich)	Variety (eg Verdelho)	Hectares planted (eg 28 ha)

REMOVALS (since January 2016)

Please provide GI, Varieties and hectares for removals since January 2016 for **ALL** vineyards you own or lease which are under vine

GI Zone (eg Hunter Valley)	GI Region (eg Hunter)	GI Subregion (eg Broke Fordwich)	Variety (eg Verdelho)	Hectares removed (eg 28 ha)

Are your vineyards certified organic? Yes No

Are your vineyards certified bio-dynamic? Yes No

If yes, indicate certification class

Wine Production

Complete this section if you produce your own wine label/brand.

We would appreciate you taking the time to complete this section, as your input provides statistical data vital to the industry.

What is your average annual **CRUSH (in tonnes)**? Do not include contract; crush is for **your wine only**

- | | | | | | |
|---------------------------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|--------------------------------------|
| <input type="checkbox"/> Less than 10 | <input type="checkbox"/> 10-19 | <input type="checkbox"/> 20-49 | <input type="checkbox"/> 50-99 | <input type="checkbox"/> 100-249 | <input type="checkbox"/> 250-499 |
| <input type="checkbox"/> 500-999 | <input type="checkbox"/> 1,000-2,499 | <input type="checkbox"/> 2,500-4,999 | <input type="checkbox"/> 5,000-9,999 | <input type="checkbox"/> 10,000-19,999 | <input type="checkbox"/> Over 20,000 |

Are you primarily a bulk processing facility? Yes No

If yes, what is your average annual **BULK PRODUCTION (in litres)**? Do not include contract; production of **your bulk wine only**

- | | | | | |
|--|--|--|--|--|
| <input type="checkbox"/> Less than 9,999 | <input type="checkbox"/> 10,000-14,999 | <input type="checkbox"/> 15,000-24,999 | <input type="checkbox"/> 25,000-49,999 | <input type="checkbox"/> 50,000-99,999 |
| <input type="checkbox"/> 100,000-199,999 | <input type="checkbox"/> 200,000-499,999 | <input type="checkbox"/> 500,000-999,999 | <input type="checkbox"/> 1,000,000-2,499,999 | <input type="checkbox"/> 2,500,000-4,999,999 |
| <input type="checkbox"/> 5,000,000-9,999,999 | <input type="checkbox"/> Over 10,000,000 | | | |

What is your average annual **PRODUCTION (in 9 litre cases)**? Do not include BULK or contract; production of **your wine only**

- | | | | | | |
|--|--|--|--|--|---|
| <input type="checkbox"/> Less than 999 | <input type="checkbox"/> 1,000-1,499 | <input type="checkbox"/> 1,500-2,499 | <input type="checkbox"/> 2,500-4,999 | <input type="checkbox"/> 5,000-9,999 | <input type="checkbox"/> 10,000-19,999 |
| <input type="checkbox"/> 20,000-49,999 | <input type="checkbox"/> 50,000-99,999 | <input type="checkbox"/> 100,000-249,000 | <input type="checkbox"/> 250,000-499,999 | <input type="checkbox"/> 500,000-1,499,999 | <input type="checkbox"/> Over 1,500,000 |

What is your average annual **SALES (in 9 litre cases)**? Do not include BULK or contract; sales of **your wine only**

- | | | | | | |
|--|--|--|--|--|---|
| <input type="checkbox"/> Less than 999 | <input type="checkbox"/> 1,000-1,499 | <input type="checkbox"/> 1,500-2,499 | <input type="checkbox"/> 2,500-4,999 | <input type="checkbox"/> 5,000-9,999 | <input type="checkbox"/> 10,000-19,999 |
| <input type="checkbox"/> 20,000-49,999 | <input type="checkbox"/> 50,000-99,999 | <input type="checkbox"/> 100,000-249,000 | <input type="checkbox"/> 250,000-499,999 | <input type="checkbox"/> 500,000-1,499,999 | <input type="checkbox"/> Over 1,500,000 |

List the winegrape **VARIETIES** which you use in the **PRODUCTION** of **your wine only**

Do you make your wine on site and/or off site? On site Off site

What is your tank storage capacity (in litres)? _____ What is your fermentation capacity (in litres)? _____

Do you make Table wine? Sparkling wine? Fortified wine? Certified organic wine? Distillation wine (brandy/grape spirit)?

Do you provide any of these other services? Bottling Contract Winemaking Viticulture Consulting

Exports and Distribution

What percentage of your annual production (**your wine only**) do you export? 1-25 26-50 51-75 76-100

List the markets that you export to for **your wine only**

Only list the individual countries (e.g. Spain, India, China); Do not list regions (e.g. SE Asia, Scandinavia, Europe)

List all your **REGISTERED** brand names (the name you sell your wine under)

List Australian and New Zealand distributors (company name only) other than your own company

Customer and Visitor Services

Do you have a cellar door? Yes No If yes, what are your opening hours? _____

If yes, what is your average annual **CELLAR DOOR SALES (in 9 litre cases)**? Only include sales through your cellar door of **your wine only**

- | | | | | | |
|--|--|--|--|--|---|
| <input type="checkbox"/> Less than 999 | <input type="checkbox"/> 1,000-1,499 | <input type="checkbox"/> 1,500-2,499 | <input type="checkbox"/> 2,500-4,999 | <input type="checkbox"/> 5,000-9,999 | <input type="checkbox"/> 10,000-19,999 |
| <input type="checkbox"/> 20,000-49,999 | <input type="checkbox"/> 50,000-99,999 | <input type="checkbox"/> 100,000-249,000 | <input type="checkbox"/> 250,000-499,999 | <input type="checkbox"/> 500,000-1,499,999 | <input type="checkbox"/> Over 1,500,000 |

Do you sell your wine online? Yes No If yes, please provide your link _____

If yes, how do you sell your wine online? Our website with e-commerce Our website with pdf order form

Third party website with e-commerce Other _____

Do you provide any of these site facilities? Accommodation Cafe/Restaurant Coffee/Light Meals Concerts/Festivals
 Crafts/Local Produce Gallery Historical Buildings Picnic Facilities Conferences/Functions Tours Tutored Tastings

Details submitted by:

Name _____ Signature _____

Position _____ Phone _____

Email _____

No thanks, please do not add me to the Winetitles Media mailing list and only send me information about my Directory listing.